

INTRODUCERS NETWORK

Zero Procure makes procurement and buying effortless, efficient and above all saves businesses money. We differ from more traditional procurement companies as our customers, pay Zero. Zero Cost, Zero Risk.

For Zero Procure to do this, we work closely with trusted suppliers, across multiple sectors, who pay us a small commission for business that we find for them.

Put simply, we are a Zero cost procurement resource for businesses and a low-cost sales resource for suppliers.

We are proud to be personally recommended to businesses and our goal is to continue to help our valued network share their excitement and recommendation of our service with others.

As a Zero Introducer you will be rewarded with a lucrative scale of commission for every successful introduction made. These are as follows:



Introducer

0-10 Introductions
10% Commission



Associate

11-20 Introductions
12.5% Commission



Ambassador

21-30 Introductions
15% Commission



Legend

31+ Introductions
20% Commission

**Join our Introducer Network today.
Let's make you a legend!**

Want to learn more?

View our [Frequently Asked Questions](#).

Read more about introduction eligibility in our [terms](#).

FAQ's

PROGRAMME INFORMATION

How does the introduction process work?

You simply personally introduce us to an influential company contact that wants to save money within their business and we do the rest! Should any business confirm as a result of your introduction, instead of giving a standard finder's fee, you will receive a commission of between 10 & 20% of our supplier fee. Commission percentage increases are dependent on the number of successful introductions you make.

Who can I introduce?

You can introduce any business other than your own that has not previously started working with Zero Procure. You can also introduce Zero Procure to any individual who is starting their business and requires outsourced, purchasing support.

What is the criteria for an eligible introduction?

Customer contacts within the UK and Ireland from companies who have not previously used Zero Procure Services are eligible as a potential introduction.

Once approved, an Introducing Partner is to send a personal email, with us in copy, recommending our services. In addition to the intro email, we also need a direct phone number in order to follow up.

Can I introduce customers in any country?

The Zero Procure Introducers Network is currently available only in the UK and Ireland. We don't have exact timings but hope to expand to other regions soon.

How much can I earn?

As a member of the Zero Procure Introducers Network, you can earn for every new eligible introduction you make.

Zero Procure will pay the following commission based on the total supplier commission fees on all business generated by the Introduced Customer within the first 24 months of the Service, starting from the first month of billing:

0 – 10 Introduced Customers = 10% of total supplier commission fees	(Introducer)
11 – 20 Introduced Customers = 12.5% of total supplier commission fees	(Associate)
21 – 30 Introduced Customers = 15% of total supplier commission fees (Ambassador)	
31+ Introduced Customers = 20% of total supplier commission fees	(Legend)

Is there a way for me to track the status of my introductions?

We send out dashboard reports on request that will include the status of your introductions. This report displays the:

- Total number of contacts that have been introduced.
- Total number of opportunities generated by introduced contacts the stage of the sales cycle.
- Total commission forecast from opportunities won

If you would like to know the status of your introductions, you can [send us a message](#) and we can send you your individual introducers report.

PAYMENT

When and how will I get paid?

Once your first introduced contact secures our services and you are eligible for payment, you will receive an email notification to fill out your payment form. The introducer payments will be deposited in your bank account at the end of each quarter.

Why haven't I received my payment in my bank account?

Payments are processed on a quarterly basis and only after Zero Procure has received commission from the linked supplier. If you did not receive a payment, you will likely receive it during next quarter's payment cycle. Please contact us with your account details to verify.

TERMS

Zero Procure Ltd Introducing Partner Agreement

This agreement is between Zero Procure Ltd, company no. 12655941 with a registered office at Parklands Court 24 Parklands, Birmingham Great Park, Rubery, Birmingham, United Kingdom, B45 9PZ a UK registered company, (The Company), and the referring party executing this Agreement (The Introducer). The Company and The Introducer are collectively referred to as The Parties.

Schedule 1 --- Commissions

For introducing clients, The Introducer will be paid the following commission based on the total supplier commission fees collected by The Company on all business generated by the "Introduced Customer" within the first 24 months of the Service, starting from the first month of billing:

0 – 10 Introduced Customers	= 10% of total supplier commission fees (Introducer)
11 – 20 Introduced Customers	= 12.5% of total supplier commission fees (Associate)
21 – 30 Introduced Customers	= 15% of total supplier commission fees
(Ambassador) 31+ Introduced Customers	= 20% of total supplier commission fees

(Legend)

You will be paid in arrears on a quarterly basis to the bank account defined following the initial successful introduction and The Introducer payment form completed.

All commissions will be paid in pounds sterling (£).

Commissions will be paid only on invoices that a supplier has fully paid for and settled.

1. Introduction of Business

In introducing clients to The Company, The Introducer will ensure that clients have consented to having their details passed to The Company and are fully aware that they may be contacted by a representative of The Company to explain The Company's services in more detail, in accordance with the Data Protection Act.

For the avoidance of doubt, for The Introducer to qualify for commissions from a referred client, the referred client:

- must not be an existing client of The Company
- must not have previously contacted or be known to The Company

The Company will decide the suitability of the introduced client and is under no obligation to take on any introduced client.

Once approved, in addition to providing contact information, The Introducer is to send a personal email to the introduced client, with us in copy, recommending our services.

2. Duration and Renewal

The term of this agreement is for 12 months effective from

(i) the date of signed agreement by the Introducing Partner. or

(ii) the date acceptance is given digitally via the [electronic sign up form](#).

This agreement will automatically roll at each anniversary unless either party notifies the other in writing subject to Clause 8.

3. Commissions

The Introducer will receive commissions as shown in "Schedule 1 - Commissions".

4. Exclusivity

This agreement is non-exclusive to both parties, subject to The Introducer's obligations in clause 5.

5. **Warranties and Undertakings**

The Introducer warrants that:

- (i) The Introducer shall at no time advertise or publicise any information or other material relating to The Company, or The Company's affiliates, without our prior written approval from The Company.
- (ii) The Introducer shall not act in any manner that would expose The Company to any liability.

During the term of this agreement and for a period of 12 months following the termination of this agreement, The Introducer warrants not attempt to solicit any client of The Company to do business with a competitor of The Company.

6. **Liability**

The Company will not be liable for indirect, special, or consequential damages (including loss or damage the Introducer may suffer because of action brought by a third party) or any loss of revenue, profits or data caused by the failure or delay of any third party in the transmission, provision or delivery of any service provided in connection with this agreement or program, to the fullest extent permitted by law even if such loss was reasonably foreseeable.

7. **Confidentiality**

During and at any time after the termination of this agreement, neither party will divulge to any person or company any confidential information concerning the business affairs of the other party.

8. **Termination**

The Company may terminate this agreement at any time, with or without cause, by giving you written notice of such termination.

The Introducer may terminate this agreement by providing no less than 3 months written notice.

In the event of termination, any entitlement The Introducer had to earn referral commissions from new client introductions will terminate forthwith and The Introducer shall only be entitled to receive referral commission, subject to Clause 3, in respect to qualifying transactions executed during the term.

9. **General**

Nothing in this agreement is intended to confer any benefit on any third party (whether referred to herein by name, class, description or otherwise) or any right to enforce an agreement.

The Introducer agrees that nothing in this agreement will be deemed to create a partnership, joint venture or agency relationship between the parties.

Should any of these provisions of this agreement be deemed unenforceable or illegal, the remaining clauses will nevertheless continue in full force and effect.

10. **Execution**

This agreement must be completed, signed and dated as follows:

- for a company: by a Director of the business
- for a private individual: by the individual acting as an introducer

By signing this agreement, you acknowledge that you have read and agree to be legally bound by its provisions.

11. **Governing Law and Forum**

These Terms of Use are made under and will be governed by and construed in accordance with the laws of England and Wales (except that body of law controlling conflicts of law) and specifically excluding from application to these Terms of Use that law known as the United Nations Convention on the International Sale of Goods. Any dispute arising out of or relating to these Terms of Use, or the interpretation, making, performance, breach or termination thereof, shall be settled by a court of competent jurisdiction in London, England, and you submit to the jurisdiction of such court.

Contact details

Our Details

Zero Procure Limited
Parklands Court, 24 Parklands
Birmingham Great Park
Rubery, Birmingham
B45 9PZ

0208 279 0818
hello@zeroprocure.com

Your Details

Company Name : _____
Address : _____

Phone number : _____

Email address : _____

Signatures

I confirm that I / we are authorised to enter into this agreement and have read, accepted, and agree to be legally bound by the provisions of this agreement and that the information given above is accurate and that any changes will be notified to The Company in writing.

For Zero Procure Ltd

For the Introducer

Signature : _____

Signature : _____

Name : _____

Name : _____

Position : _____

Position : _____

Date : _____

Date : _____

Please sign and return this form to the address given in our contact details. We will countersign and send you a copy.

